

# WHO DO YOU KNOW?

## Identify New Prospects & Create Your List Easily!

Know anyone who wants better health, more freedom, or even a little more money? This sheet will help you create your initial list of friends, business contacts, and others to share Isagenix with so you can kick-start your Isagenix business. Know that of all the people you contact, about 10-20 percent will become your partners in Isagenix. This means if you list 100 names, 10-20 people will join you!

Keep this list near your desk, refrigerator, or another prominent place so you can remember to share this incredible opportunity with the people you care about. Once you've gone through your list, start another one—it's easy!

### WHO DO YOU KNOW WHO...

- is health-conscious
- is concerned about their weight
- needs deeper sleep—less stress
- wants more energy
- wants to make more money
- is a champion
- is self-motivated
- is enthusiastic
- is entrepreneurial
- is organized
- has a good telephone personality
- has desire and DRIVE
- is a people person
- is a team player
- has character and integrity
- is dependable
- is fun and friendly
- has computer and Internet skills
- loves a challenge

### WHO DO YOU KNOW WHO IS A...

- network marketer/networker
- teacher
- engineer
- salesperson
- alternative health practitioner
- nutritionist
- chiropractor
- veterinarian
- dentist
- physician
- personal trainer
- bodybuilder
- hair stylist
- esthetician
- massage therapist
- police officer
- real estate agent
- secretary/office manager
- restaurateur
- butcher
- waitress/waiter
- mechanic
- bridal shop owner—manager
- health store owner—manager
- fitness or sports enthusiast

### WHO DO YOU SEE AT...

- the fitness club
- the spa
- the golf club
- the tennis club
- the hair salon
- the cleaners
- the bank
- day care

**LEADERS  
GROW  
HERE**

# "WHO DO YOU KNOW?" LIST

NAME	PHONE #	DATE CONTACTED	FOLLOW-UP DATE	SOLUTION DISCUSSED